

INDUSTRIAL EQUIPMENT

CHASSIS

PRESSING AND BENDING

QUALITY POLICY

WELDED ASSEMBLIES

CNC MACHINING

FRAMES

CHASSIS

CHASSIS

AUTOMOTIVE

METAL SHEET CUTTING

WELDING

CHASSIS

STEEL STRUCTURES

AUTOMOTIVE

TRAILER TRUCKS

AUTOMOTIVE

FRAMES

MACHINED PARTS

FRAMES

AUTOMOTIVE



TESS INDUSTRIE

1. TESS INDUSTRIE

SUB CONTRACTING | CO ENGINEERING | PROJECT MANAGEMENT

OUR COMPANY

Present in the Romanian market since 1993, we are specialized in complete exhaust systems for the automotive industry and for the industrial equipment by cutting, stamping, pressing, tube bending, complex welding and electrostatic painting.

Revenue: **8M euro** from production activity
Employees: **330** (200 blue-collar)

- 2 business lines:**
- *Exhaust systems & automotive components*
 - *Industrial parts and components*

Starting October 2015, Tess Industrie adds to its current activity, *machining and heavy welding* capabilities and expertise, a revenue of **3M euro** and **80 employees** (50 blue-collar).

STRATEGIC CHOICES

- Become the preferred supplier
- Develop long-term partnerships
- Streamline processes to reduce costs
- Invest in workforce development and safety
- Leave a positive footprint on the environment and the local community.



2. THE TESS WAY

TESS Industrie has wonderful people and through empowerment the company has managed to positively respond and continuously adapt to the global business environment. Our flexibility has helped us to successfully adapt to the different dynamics of the specific industries in which we operate. We believe the global market holds plenty of opportunities and we aim to grow along with our employees, clients and suppliers. By acting ethically, responsibly, offering quality products and developing outstanding human resources, TESS Industrie will positively impact our community and business environment.

We truly believe in developing long term partnerships and rapidly responding to our customer's needs. In the face of increasing competitive challenges, we must keep streamlining our processes and maintain a more efficient cost base. We have to focus on developing our work environment, invest in research and implement the highest manufacturing standards. Our employees have embraced our new vision, are empowered to work together and make decisions in order permanently deliver results to our partners.

By being agile and extremely responsive, by putting all the effort in the quality of our service and by being open to new technologies and opportunities, TESS Industrie will continue to strive and grow in the years to come. All of this is possible thanks to a very strong and reliable team, a team of professionals.

Alexandru Carunarea
Managing Director



3. HISTORY



TESS Conex was established.



1995

First exhaust system for Dacia auto vehicle were designed and produced. The first plastic injected item for automotive use was manufactured.

2000

Implementation of the quality system according to ISO 9000/1995



2011

New pressing line was purchased.



2015

In 2015 Tess Industrie changed its name from Tess Conex and started developing co-engineering projects with partners. Starting October 2015, Tess Industrie took over AGMUS' operations, adding to its current activity machining and heavy welding capabilities and expertise.

2006

EN ISO 14001: 2005 (ISO 14001 : 2004) Environmental Certification was awarded.



2010

New line of exhaust systems and electrostatic painting equipment was purchased



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4. OPERATIONS CAPABILITIES

**Integrated
technology**



Cutting



Pressing



Bending



Machining



Welding



Painting

4. OPERATIONS CAPABILITIES



Headoffice
77 Aurel Vlaicu, Iasi, Romania

Shared Service Center:

- Research & Development
- Sales
- Purchasing
- Finance
- Human Resources



Plant 1
68 Constantin Langa, Miroslava
Iasi, Romania

Production facility:

- Pressing
- Stamping
- Bending
- Rolling
- Sand Blasting



Plant 2
77 Aurel Vlaicu, Iasi, Romania

Production facility:

- Metal Sheet Cutting
- CNC Machining
- Grinding and Milling
- Drilling and Turning
- Threading and slotting

4. OPERATIONS CAPABILITIES

Capabilities: Plant 1



FANUC AM100IC TPSI CNC PIPE BENDING
WELDING ROBOT AND ROLLING MACHINES



AUTOMATIC
SHOTBLASTING



ELECTROSTATIC AND
EMAIL PAINTING



PRESSES



CNC PRESS BRAKE



4. OPERATIONS CAPABILITIES

Capabilities: Plant 2



DURMA LASER CUTTING



HEAVY WELDING



SHOTBLASTING



MILLING, DRILLING, THREADING MACHINES



DOOSAN & MAZAK CNC MACHINING

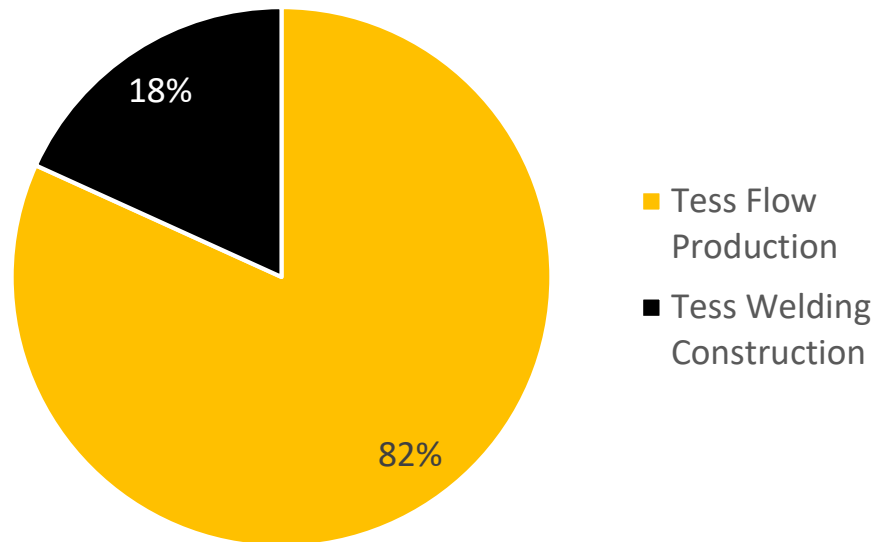


PAINTING BOOTH

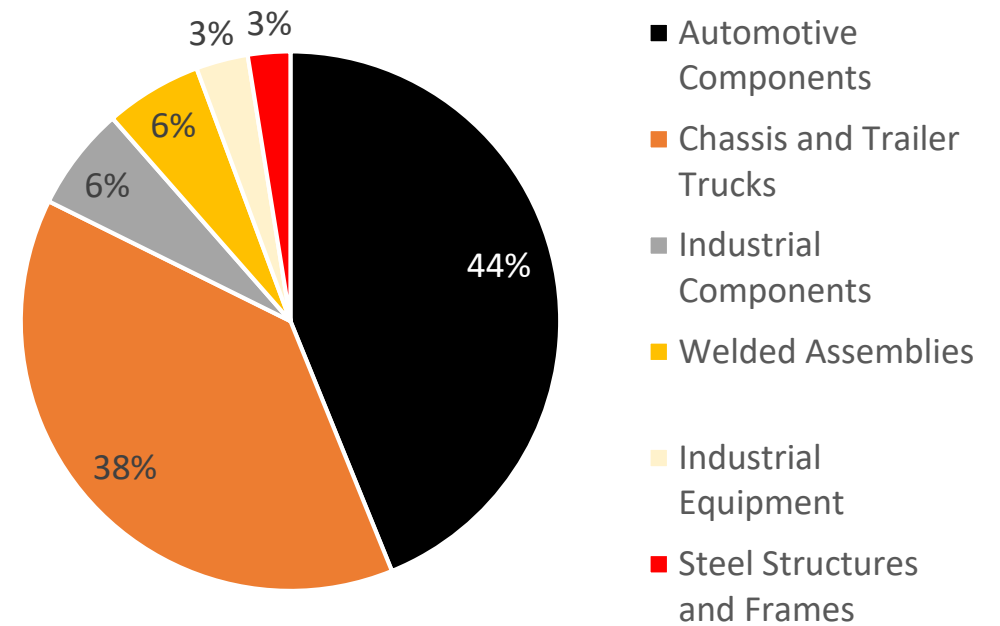


5. PRODUCTS

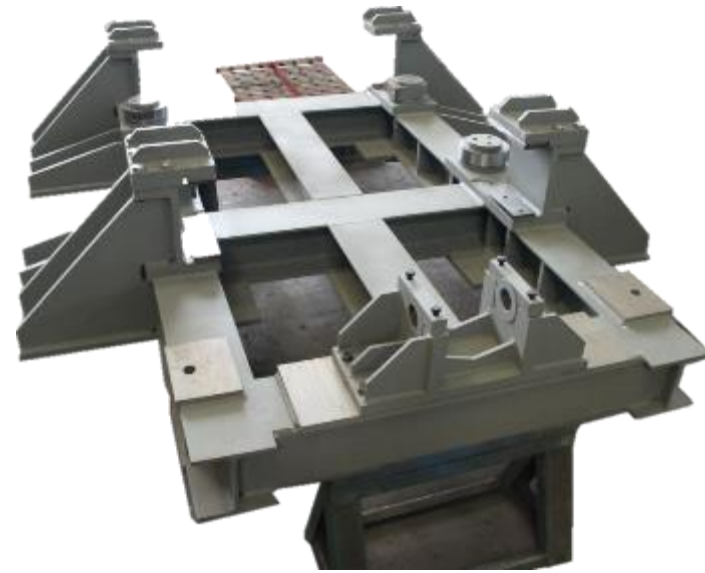
YTD Sales by production type



YTD Sales by product type



5. PRODUCTS Plant 2





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